

Item Description	Royalty	Price	Current	25 Fall	Total
Aronia a. 'Brilliantissima' 4" POT	\$0.00	\$3.85	0	648	648
Aronia mel. 'Autumn Magic' 4" POT	\$0.00	\$3.85	1620	3258	4878
Berberis t. 'Orange Rocket' 2.5"POT	\$0.85	\$3.55	2592	0	2592
Berberis x Sunjoy Todo® 2.5"POT Proven Winners® Color Choice®	\$1.70	\$3.55	128	0	128
Buddleia d. Dapper® Lavender 4"POT	\$0.65	\$3.75	54	2952	3006
Buddleia d. Dapper® Pink 4"POT	\$0.65	\$3.75	0	738	738
Buddleia d. Dapper® White 4"POT	\$0.65	\$3.75	0	522	522
Buddleia x Lo & Behold® 'Blue Chip Jr' 4"POT Proven Winners® Color Choice®	\$1.50	\$3.75	0	558	558
Buddleia x 'Miss Molly' 4"POT Proven Winners® Color Choice®	\$1.50	\$3.75	0	1350	1350
Buddleia x Pugster Blue® 4"POT Proven Winners® Color Choi	\$1.60	\$4.05	0	2520	2520
Buddleia x Pugster Pinker® 4"POT Proven Winners® Color Choi	\$1.65	\$4.05	72	1638	1710
Buddleia x Pugster® Amethyst 4"POT Proven Winners® Color	\$1.65	\$4.05	0	558	558
Buxus Gordo™ 4"POT	\$0.75	\$4.15	1998	0	1998
Buxus 'Little Missy' 4"POT	\$0.75	\$4.15	900	0	900
Buxus m. 'Golden Dream' 4"POT	\$0.50	\$4.15	1170	0	1170
Buxus m. 'Winter Gem' 4"POT	\$0.00	\$4.15	0	270	270
Buxus x 'Franklin's Gem' 4"POT	\$0.00	\$4.15	0	1890	1890
Buxus x 'Green Gem' 4"POT	\$0.00	\$4.15	2448	0	2448
Buxus x 'Green Mound' 4"POT	\$0.00	\$4.15	954	0	954
Buxus x 'Green Mountain' 4"POT	\$0.00	\$4.15	3906	0	3906
Buxus x 'Green Velvet' 50 DEEP PLUG	\$0.00	\$2.75	0	14000	14000
Buxus x Little Mister 4"POT	\$0.85	\$4.15	0	11520	11520
Buxus x NewGen Independence® 'SB108' 4"POT	\$1.95	\$4.15	3960	0	3960
Buxus x NewGen Independence® 'SB108' 50 DEEP PLUG	\$1.95	\$2.75	2650	0	2650
Buxus x NewGen Liberty Belle™ 50 DEEP PLUG	\$1.50	\$2.75	0	6800	6800
Chamaecyparis Night Light™ 4"POT	\$0.75	\$3.85	0	486	486
Chamaecyparis p. Cedar Rapids™ 4"POT Proven Winners® Color Choice®	\$1.40	\$4.05	1458	1602	3060
Chamaecyparis p.f. 'Gold Mop' 4"POT	\$0.00	\$3.85	0	19416	19416
Chamaecyparis p.f. 'King's Gold' 4"POT	\$0.00	\$3.85	72	3166	3238
Chamaecyparis p.f. 'Lemon Thread' 4"POT	\$0.00	\$3.85	0	2480	2480
Chamaecyparis p.f. 'Vintage Gold' 4"POT	\$0.00	\$3.85	0	1422	1422
Clethra a. 'Sixteen Candles' 4"POT	\$0.00	\$3.85	5994	2070	8064
Clethra a. 'Hummingbird' 4"POT	\$0.00	\$3.85	0	2466	2466
Clethra a. 'Ruby Spice' 4"POT	\$0.00	\$3.85	2646	1152	3798
Clethra Summer Sparkler 4"POT	\$0.85	\$3.85	324	2862	3186
Cryptomeria j. Dragon Prince™ 4"POT	\$0.75	\$4.15	0	2214	2214
Forsythia x Show Off® Starlet 4"POT Proven Winners® Color Choice®	\$1.45	\$4.05	1926	1494	3420
Hydrangea a. Incrediball® 4"POT Proven Winners® Color Choice®	\$1.85	\$4.05	486	2482	2968
Hydrangea a. Invincibelle Limetta® 4"POT Proven Winners® Color Choice®	\$1.90	\$4.05	558	0	558
Hydrangea a. 'Annabelle' 4"POT	\$0.00	\$3.90	0	6534	6534
Hydrangea m. Akadama™ 4"POT	\$0.90	\$3.85	3240	0	3240
Hydrangea m. Cherry Explosion™ 4"POT	\$0.95	\$3.85	0	5292	5292
Hydrangea m. Double Down® 4"POT	\$0.90	\$3.85	918	1512	2430
Hydrangea m. Firefly 4"POT	\$0.85	\$3.85	342	0	342
Hydrangea m. L.A. Dreamin'® 4"POT	\$0.85	\$3.85	0	1638	1638
Hydrangea m. Pistachio 4"POT	\$0.85	\$3.85	1440	594	2034
Hydrangea m. Violet Crown 4"POT	\$0.85	\$3.85	360	0	360
Hydrangea m. Wedding Gown™ 4"POT	\$0.85	\$3.85	0	5076	5076
Hydrangea p. Bobo® 2.5"POT Proven Winners® Color Choice®	\$1.65	\$3.55	0	1952	1952
Hydrangea p. Bobo® 4"POT Proven Winners® Color Choice®	\$1.65	\$4.05	0	4158	4158
Hydrangea p. Fire Light® 4"POT Proven Winners® Color Choice®	\$1.65	\$4.05	18	504	522
Hydrangea p. 'Limelight' 2.5"POT Proven Winners® Color Choice®	\$1.45	\$3.55	0	960	960

Item Description	Royalty	Price	Current	25 Fall	Total
Hydrangea p. 'Limelight' 4"POT Proven Winners® Color Choice®	\$1.45	\$4.05	0	15300	15300
Hydrangea p. Limelight Prime® 4"POT Proven Winners® Color Choice®	\$1.90	\$4.05	0	3438	3438
Hydrangea p. Little Lime Punch® 4"POT Proven Winners® Color Choice®	\$1.90	\$4.05	0	3150	3150
Hydrangea p. Little Lime® 4"POT Proven Winners® Color Choice®	\$1.65	\$4.05	0	8406	8406
Hydrangea p. Little Quick Fire® 2.5"POT Proven Winners® Color Choice®	\$1.65	\$3.55	0	992	992
Hydrangea p. Little Quick Fire® 4"POT Proven Winners® Color Choice®	\$1.65	\$4.05	0	1098	1098
Hydrangea p. Quick Fire Fab® 4"POT Proven Winners® Color Choice®	\$1.90	\$4.05	0	990	990
Hydrangea p. Sweet Starlight™ 4"POT	\$1.00	\$3.95	0	6120	6120
Hydrangea q. 'Ruby Slippers' 4"POT	\$0.00	\$3.95	0	270	270
Ilex crenata 'Chilly Willy' 2.5"POT	\$0.50	\$3.05	3360	0	3360
Ilex g. Gem Box® 4"POT Proven Winners® Color Choice®	\$1.45	\$4.05	0	270	270
Ilex x m. 'Blue Prince' 4"POT	\$0.00	\$3.95	2214	68	2282
Ilex x m. 'Blue Princess' 4"POT	\$0.00	\$3.95	2016	538	2554
Itea v. 'Henry's Garnet' 4"POT	\$0.00	\$3.90	642	1134	1776
Itea v. Little Henry® 4"POT Proven Winners® Color Choice®	\$1.25	\$3.90	1404	6030	7434
Juniperus v. 'Gray Owl' 4"POT	\$0.00	\$4.05	0	1908	1908
Lagerstroemia Bellini® Grape 4"POT	\$0.95	\$3.95	0	3132	3132
Lagerstroemia Bellini® Guava 4"POT	\$0.95	\$3.95	54	2844	2898
Lagerstroemia Bellini® Raspberry 4"POT	\$0.95	\$3.95	36	1008	1044
Lagerstroemia Bellini® Strawberry 4"POT	\$0.95	\$3.95	0	414	414
Lagerstroemia My Fair Myrtle™ 4"POT	\$0.95	\$3.95	6930	0	6930
Lagerstroemia x GreatMyrtle™ Cherry Delight 4"POT	\$0.50	\$3.95	936	594	1530
Lagerstroemia x GreatMyrtle™ Cotton Candy 4"POT	\$0.50	\$3.95	252	792	1044
Lagerstroemia x GreatMyrtle™ Cotton Candy 50 DEEP PLUG	\$0.50	\$2.45	800	0	800
Lagerstroemia x GreatMyrtle™ French Vanilla 4"POT	\$0.50	\$3.95	360	486	846
Lagerstroemia x GreatMyrtle™ Red Velvet 4"POT	\$0.50	\$3.95	0	810	810
Lagerstroemia x GreatMyrtle™ Red Velvet 50 DEEP PLUG	\$0.50	\$2.45	500	0	500
Leucothoe axillaris 'Squirt'™ 4"POT	\$0.50	\$3.95	3258	1314	4572
Physocarpus op. Alouette 4"POT	\$0.95	\$3.75	702	0	702
Physocarpus op. Summer Wine® 2.5"POT Proven Winners® Color Choice®	\$1.50	\$3.55	0	256	256
Physocarpus op. Summer Wine® 4"POT Proven Winners® Color Choice®	\$1.50	\$3.90	1080	324	1404
Physocarpus op. Tiny Wine® 4"POT Proven Winners® Color Choice®	\$1.60	\$3.90	0	1458	1458
Salix i. 'Hakaro Nishiki' 4"POT	\$0.00	\$3.85	0	342	342
Sambucus n. Black Tower™ 4"POT	\$0.80	\$3.95	1584	0	1584
Spirea b. Glow Girl® 4"POT Proven Winners® Color Choice®	\$1.40	\$3.85	1530	0	1530
Spirea Double Play® Big Bang™ 4"POT Proven Winners® Color Choice®	\$1.40	\$3.85	2178	54	2232
Spirea j. Double Play® Gold 4"POT Proven Winners® Color Choice®	\$1.40	\$3.85	54	468	522
Spirea j. Empire® Northern Lights™ 4"POT	\$0.75	\$3.85	1962	648	2610
Spirea j. Empire® Yeti™ 4"POT	\$0.75	\$3.85	0	1278	1278
Spirea x b. 'Gold Mound' 4"POT	\$0.00	\$3.85	4464	216	4680
Spirea x Double Play Doozie® 4"POT Proven Winners® Color Choice®	\$1.40	\$3.85	108	504	612
Spirea x. b. 'Magic Carpet' PP 4"POT	\$0.00	\$3.85	2880	1026	3906
Syringa m. 'Palibin' 4"POT	\$0.00	\$3.95	2124	756	2880
Syringa p. 'Miss Kim' 4"POT	\$0.00	\$3.95	882	2376	3258
Syringa v. New Age™ Lavender 4"POT	\$0.95	\$3.95	0	1880	1880
Syringa v. New Age™ White 4"POT	\$0.95	\$3.95	458	2240	2698
Thuja o. Anna's Magic Ball® 4"POT Proven Winners® Color Choice®	\$1.45	\$4.05	0	3654	3654
Thuja o. Emerald Squeeze™ 4"POT	\$0.80	\$3.95	0	1368	1368
Thuja o. Fire Chief™ 4"POT	\$0.80	\$3.95	11358	9738	21096
Thuja o. Highlights® 4"POT	\$0.85	\$3.95	792	1026	1818
Thuja o. Mr. Bowling Ball® 4"POT	\$0.40	\$3.95	0	4140	4140
Thuja o. 'Nigra' 4"POT	\$0.00	\$3.95	0	1854	1854

Item Description	Royalty	Price	Current	25 Fall	Total
Thuja o. Pancake™ 4"POT	\$0.75	\$3.95	0	1350	1350
Thuja o. 'Wintergreen' 4"POT	\$0.00	\$3.95	0	702	702
Thuja o. 'Emerald Green' 4"POT	\$0.00	\$3.95	0	3672	3672
Thuja o. 'Little Giant' 4"POT	\$0.00	\$3.95	54	1758	1812
Thuja o. 'Pyramidalis' 4"POT	\$0.00	\$3.95	0	252	252
Thuja p. Forever Goldy™ 4"POT	\$0.60	\$3.95	0	3564	3564
Thuja p. 'Green Giant' 4"POT	\$0.00	\$3.95	0	6986	6986
Thuja p. Spring Grove® 4"POT Proven Winners® Color Choice®	\$1.35	\$3.95	0	1620	1620
Thuja p. 'Steeplechase' 4"POT	\$0.00	\$3.95	0	648	648
Thuja p. Virginian™ 4"POT	\$0.90	\$4.05	0	1062	1062
Thuja x 'Junior Giant' 4"POT	\$0.75	\$4.05	0	3906	3906
Thuja x Leprechaun™ 4"POT	\$1.00	\$4.05	0	2502	2502
Viburnum d. Blue Muffin® 4"POT Proven Winners® Color Choice®	\$1.20	\$3.95	612	1764	2376
Viburnum p.v.t. 'Popcorn' 4"POT	\$0.00	\$3.95	988	0	988
Weigela f. Dark Horse PP 4"POT	\$0.40	\$3.70	1620	1584	3204
Weigela f. My Monet Purple Effect® 4"POT Proven Winners® Color Choice®	\$1.55	\$3.80	0	3492	3492
Weigela f. Sonic Bloom® Pink 4"POT Proven Winners® Color Choice®	\$1.50	\$3.80	2696	1134	3830
Weigela f. Spilled Wine® 2.5"POT Proven Winners® Color Choice®	\$1.60	\$3.55	2144	2304	4448
Weigela f. Spilled Wine® 4"POT Proven Winners® Color Choice®	\$1.60	\$3.80	4086	2430	6516
Weigela f. Wine & Roses® 2.5"POT Proven Winners® Color Choice®	\$1.30	\$3.55	1888	1024	2912
Weigela f. Wine & Roses® 4"POT Proven Winners® Color Choice®	\$1.30	\$3.80	3690	5994	9684
Weigela x Prism™ Arabian Nights 4"POT	\$0.65	\$3.70	0	306	306
Weigela x Towers of Flowers® Apple Blossom 4"POT	\$0.65	\$3.70	1530	0	1530
Weigela x Towers of Flowers® Cherry 4"POT	\$0.65	\$3.70	1602	0	1602

Discount Pricing Schedule— Year To Date Total

\$0 – \$1,499	0% Discount
\$1,500 – \$7,000	5% Discount
\$7,001 – \$15,000	10 % Discount
\$15,001 +	15% Discount

Customers will be able to take a discount on their total purchases. Customer purchases are cumulative year to date, and discount levels are based on either last season's year to date total purchases, or the current year to date running total; whichever is greater. This greater year to date total will be used to determine which discount level will apply. If a customer changes in mid season to a greater discount level, they are not eligible for a rebate on the previous purchases. Discounts are given at the time of purchase.